



# Houghton Mifflin Harcourt

**Cost Proposal**

Prepared For

## **Readington Twp Public Schools**

48 Readington Rd  
White Hse Sta NJ 08889

**Attention:**

**Erik Yates**

**eyates@readington.k12.nj.us**

For the Purchase of:

## **Larson Big Ideas 2010-2014**

Prepared By

**Andrew Martini**

**andrew.martini@hmc.com**

**PLEASE SUBMIT THIS PROPOSAL WITH YOUR PURCHASE ORDER.**



Cost Proposal

**Houghton Mifflin Harcourt**

Attention:  
Erik Yates  
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9205 South Park Center Loop  
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FAX: 800-269-5232

# Readington Twp Public Schools Larson Big Ideas 2010-2014

ISBN	Title	Sale Price	Purchase		Complimentary	
			Quantity	Amount	Quantity	Value
<b>Grade 6</b>						
<b>Student</b>						
1549746	9781608404490 Larson Big Ideas Common Core Student Edition Green 2014	\$72.00	95	\$6,840.00		
1552317	9781608404957 Larson Big Ideas Common Core Online Dynamic Student Edition, 6 Year Green 2014	\$62.00			95	\$5,890.00
1552317	9781608404957 Larson Big Ideas Common Core Online Dynamic Student Edition, 6 Year Green 2014	\$62.00	25	\$1,550.00		
<b>Total for Student</b>				<b>\$8,390.00</b>		<b>\$5,890.00</b>
<b>Teacher</b>						
1552350	9781608404568 Larson Big Ideas Common Core Teacher Edition Green 2014	\$127.25			3	\$381.75
1457113	9781608401550 Larson Big Ideas Skills Review and Basic Skills Handbook Grades 6-8	\$10.50			5	\$52.50
1552330	9781608404704 Larson Big Ideas Common Core Assessment Book Green	\$72.76			3	\$218.28
1552339	9781608404742 Larson Big Ideas Common Core Resources by Chapter Green	\$286.42			3	\$859.26
1552325	9781608404780 Larson Big Ideas Common Core Dynamic Assessment Resource DVD	\$201.81			3	\$605.43
1552325	9781608404780 Larson Big Ideas Common Core Dynamic Assessment Resource DVD	\$201.81			3	\$605.43
1552327	9781608404797 Larson Big Ideas Common Core Dynamic Teacher Resource DVD	\$445.50			3	\$1,336.50
1552354	9781608404803 Larson Big Ideas Common Core Dynamic Student Edition DVD Green 2014	\$52.00			5	\$260.00
1477594	9780547688237 Houghton Mifflin Harcourt On Core Mathematics Deluxe ExamView CD-ROM Grades 6-12	\$96.65			3	\$289.95
1477594	9780547688237 On Core Mathematics Deluxe ExamView CD-ROM Grades 6-12	\$96.65			3	\$289.95
1552284	9781608405008 Larson Big Ideas Common Core Online Teacher Materials Green	\$445.50			3	\$1,336.50
<i>Includes:</i>						
<i>Big Ideas Math Green Teaching Edition Online</i>						
<i>Big Ideas Math Green Lesson Plans Online</i>						
<i>Big Ideas Math Green Record and Practice Journal Online</i>						
<i>Big Ideas Math Green Record and Practice Journal Answer Key Online</i>						
<i>Big Ideas Math Green Assessment Book Online</i>						
<i>Big Ideas Math Green Worked-Out Solutions Online</i>						
<i>Big Ideas Math Green Resources by Chapter Online</i>						
<i>Big Ideas Math Green Differentiating the Lesson Online</i>						
<i>Big Ideas Math Green Answer Presentation Tool Online</i>						
<i>Big Ideas Math Green Dynamic Classroom Online</i>						
<i>Big Ideas Math Skills Review Handbook Online</i>						
<i>Big Ideas Math Basic Skills Handbook Online</i>						
<i>Big Ideas Math Interactive Glossary Online</i>						
<b>Total for Teacher</b>						<b>\$6,235.55</b>
<b>Record &amp; Practice Journal provided for 6 yrs with the purchase of 50 or more SEs</b>						
1552335	9781608404605 Larson Big Ideas Common Core Record & Practice Journal Green	\$10.41			120 x 5yr	\$1,249.20
<b>Total for Record &amp; Practice Journal provided for 6 yrs with the purchase of 50 or more SEs</b>						<b>\$1,249.20</b>
<b>Total for Grade 6</b>				<b>\$8,390.00</b>		<b>\$13,374.75</b>



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# Readington Twp Public Schools Larson Big Ideas 2010-2014

ISBN	Title	Sale Price	Purchase		Complimentary	
			Quantity	Amount	Quantity	Value
<b>Grade 7</b>						
<b>Student</b>						
1552319	9781608404964 Larson Big Ideas Common Core Online Dynamic Student Edition, 6 Year Red 2014	\$62.00	25	\$1,550.00		
1549747	9781608404506 Larson Big Ideas Common Core Student Edition Red 2014	\$72.00	95	\$6,840.00		
1552319	9781608404964 Larson Big Ideas Common Core Online Dynamic Student Edition, 6 Year Red 2014	\$62.00			95	\$5,890.00
<b>Total for Student</b>				<b>\$8,390.00</b>		<b>\$5,890.00</b>
<b>Teacher</b>						
1558383	9781608404575 Larson Big Ideas Common Core Teacher Edition 2014	\$127.25			3	\$381.75
1457113	9781608401550 Larson Big Ideas Skills Review and Basic Skills Handbook Grades 6-8	\$10.50			5	\$52.50
1557798	9781608405336 Larson BIG IDEAS Common Core Assessment Book Red	\$72.76			3	\$218.28
1552340	9781608404759 Larson Big Ideas Common Core Resources by Chapter	\$286.42			3	\$859.26
1552325	9781608404780 Larson Big Ideas Common Core Dynamic Assessment Resource DVD	\$201.81			3	\$605.43
1552327	9781608404797 Larson Big Ideas Common Core Dynamic Teacher Resource DVD	\$445.50			3	\$1,336.50
1552355	9781608404810 Larson Big Ideas Common Core Dynamic Student Edition DVD Red 2014	\$52.00			3	\$156.00
1477594	9780547688237 On Core Mathematics Deluxe ExamView CD-ROM Grades 6-12	\$96.65			3	\$289.95
1552285	9781608405015 Larson Big Ideas Common Core Online Teacher Materials Red	\$445.50			3	\$1,336.50
<i>Includes:</i>						
<i>Big Ideas Math Red Teaching Edition Online</i>						
<i>Big Ideas Math Red Lesson Plans Online</i>						
<i>Big Ideas Math Red Record and Practice Journal Online</i>						
<i>Big Ideas Math Red Record and Practice Journal Answer Key Online</i>						
<i>Big Ideas Math Red Assessment Book Online</i>						
<i>Big Ideas Math Red Worked-Out Solutions Online</i>						
<i>Big Ideas Math Red Resources by Chapter Online</i>						
<i>Big Ideas Math Red Differentiating the Lesson Online</i>						
<i>Big Ideas Math Red Answer Presentation Tool Online</i>						
<i>Big Ideas Math Red Dynamic Classroom Online</i>						
<i>Big Ideas Math Skills Review Handbook Online</i>						
<i>Big Ideas Math Basic Skills Handbook Online</i>						
<i>Big Ideas Math Interactive Glossary Online</i>						
<b>Total for Teacher</b>						<b>\$5,236.17</b>
<b>Record &amp; Practice Journal provided for 6 yrs with the purchase of 50 or more SEs</b>						
1552336	9781608404612 Larson Big Ideas Common Core Record & Practice Journal Red	\$10.41			120 x 5yr	\$1,249.20
<b>Total for Record &amp; Practice Journal provided for 6 yrs with the purchase of 50 or more SEs</b>						<b>\$1,249.20</b>
<b>Total for Grade 7</b>				<b>\$8,390.00</b>		<b>\$12,375.37</b>



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# Readington Twp Public Schools Larson Big Ideas 2010-2014

ISBN	Title	Sale Price	Purchase		Complimentary	
			Quantity	Amount	Quantity	Value
<b>Grade 8</b>						
<b>Student</b>						
152315	9781608404988 Larson Big Ideas Common Core Online Dynamic Student Edition, 6 Year Blue 2014	\$62.00	25	\$1,550.00		
1558850	9781608405275 Larson Big Ideas Common Core Student Edition Advanced 2 2014	\$77.00	25	\$1,925.00		
1558821	9781608405442 Larson Big Ideas Common Core Online Dynamic Student Edition, 6 YearAdvanced Blue 2014	\$67.00			25	\$1,675.00
1549748	9781608404513 Larson Big Ideas Common Core Student Edition Blue 2014	\$72.00	95	\$6,840.00		
1552315	9781608404988 Larson Big Ideas Common Core Online Dynamic Student Edition, 6 Year Blue 2014	\$62.00			95	\$5,890.00
<b>Total for Student</b>				<b>\$10,315.00</b>		<b>\$7,565.00</b>
<b>Teacher</b>						
1457113	9781608401550 Larson Big Ideas Skills Review and Basic Skills Handbook Grades 6-8	\$10.50			5	\$52.50
1562074	9780544218260 Larson BIG IDEAS Teacher Edition Advanced 2 2014 <i>Blue Teacher Edition w/Advanced 2 supplemental Teacher Edition</i>	\$269.75			1	\$269.75
1552327	9781608404797 Larson Big Ideas Common Core Dynamic Teacher Resource DVD	\$445.50			3	\$1,336.50
1552325	9781608404780 Larson Big Ideas Common Core Dynamic Assessment Resource DVD	\$201.81			3	\$605.43
1562077	9780544218338 Larson BIG IDEAS Resources by Chapter and Assessment Book Advanced 2	\$564.80			1	\$564.80
1559818	9781608405367 Larson Big Ideas Common Core Dynamic Student Edition DVD Advanced 2 2014	\$56.00			1	\$56.00
1477594	9780547688237 Houghton Mifflin Harcourt On Core Mathematics Deluxe ExamView CD-ROM Grades 6-12	\$96.65			3	\$289.95
1562188	9781608405824 Larson BIG IDEAS Online Teaching Materials, 6 Year Advanced 2	\$445.50			1	\$445.50
<i>Includes:</i>						
<i>Big Ideas Math Advanced 2 Teaching Edition Online</i>						
<i>Big Ideas Math Advanced 2 Lesson Plans Online</i>						
<i>Big Ideas Math Advanced 2 Record and Practice Journal Online</i>						
<i>Big Ideas Math Advanced 2 Record and Practice Journal Answer Key Online</i>						
<i>Big Ideas Math Advanced 2 Assessment Book Online</i>						
<i>Big Ideas Math Advanced 2 Worked-Out Solutions Online</i>						
<i>Big Ideas Math Advanced 2 Resources by Chapter Online</i>						
<i>Big Ideas Math Advanced 2 Differentiating the Lesson Online</i>						
<i>Big Ideas Math Advanced 2 Answer Presentation Tool Online</i>						
<i>Big Ideas Math Advanced 2 Dynamic Classroom Online</i>						
<i>Big Ideas Math Skills Review Handbook Online</i>						
<i>Big Ideas Math Basic Skills Handbook Online</i>						
<i>Big Ideas Math Interactive Glossary Online</i>						
1552349	9781608404582 Larson Big Ideas Common Core Teacher Edition Blue 2014	\$127.25			3	\$381.75
1552325	9781608404780 Larson Big Ideas Common Core Dynamic Assessment Resource DVD	\$201.81			3	\$605.43
1552327	9781608404797 Larson Big Ideas Common Core Dynamic Teacher Resource DVD	\$445.50			3	\$1,336.50
1552329	9781608404728 Larson Big Ideas Common Core Assessment Book Blue	\$72.76			3	\$218.28
1552338	9781608404766 Larson Big Ideas Common Core Resources by Chapter Blue	\$286.42			3	\$859.26
1552353	9781608404834 Larson Big Ideas Common Core Dynamic Student Edition DVD Blue 2014	\$52.00			5	\$260.00
1477594	9780547688237 On Core Mathematics Deluxe ExamView CD-ROM Grades 6-12	\$96.65			3	\$289.95



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ISBN	Title	Sale Price	Purchase		Complimentary	
			Quantity	Amount	Quantity	Value
<b>Grade 8</b>						
1552283	9781608405039 Larson Big Ideas Common Core Online Teacher Materials Blue	\$445.50			3	\$1,336.50
	<i>Includes:</i> Big Ideas Math Blue Teaching Edition Online Big Ideas Math Blue Lesson Plans Online Big Ideas Math Blue Record and Practice Journal Online Big Ideas Math Blue Record and Practice Journal Answer Key Online Big Ideas Math Blue Assessment Book Online Big Ideas Math Blue Worked-Out Solutions Online Big Ideas Math Blue Resources by Chapter Online Big Ideas Math Blue Differentiating the Lesson Online Big Ideas Math Blue Answer Presentation Tool Online Big Ideas Math Blue Dynamic Classroom Online Big Ideas Math Skills Review Handbook Online Big Ideas Math Basic Skills Handbook Online Big Ideas Math Interactive Glossary Online					
	<b>Total for Teacher</b>					<b>\$8,908.10</b>
	<b>Record &amp; Practice Journal provided for 6 yrs with the purchase of 50 or more SEs</b>					
1552334	9781608404636 Larson Big Ideas Common Core Record & Practice Journal Blue	\$10.41			120 x 5yr	\$1,249.20
	<b>Total for Record &amp; Practice Journal provided for 6 yrs with the purchase of 50 or more SEs</b>					<b>\$1,249.20</b>
	<b>Record &amp; Practice Journal provided for 6 yrs with the purchase of 50 or more SEs</b>					
1559833	9781608405305 Larson Big Ideas Common Core Record Practice Journal Advanced 2	\$13.12	25	\$328.00		
	<b>Total for Record &amp; Practice Journal provided for 6 yrs with the purchase of 50 or more SEs</b>			<b>\$328.00</b>		
<b>Total for Grade 8</b>				<b>\$10,643.00</b>		<b>\$17,722.30</b>

<b>Proposal Summary</b>	<b>Total Value of Proposal:</b>	<b>\$72,831.37</b>
	<b>Total Complimentary:</b>	<b>\$43,472.42</b>
	<b>Subtotal Purchase Amount:</b>	<b>\$27,423.00</b>
	<b>Shipping &amp; Handling:</b>	<b>\$1,935.95</b>
	<b>Total Cost of Proposal (PO Amount):</b>	<b>\$29,358.95</b>



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<b>Total Cost of Proposal (PO Amount):</b>	<b>\$ 29,358.95</b>		
<b>Total Value of Proposal:</b>	<b>\$ 72,831.37</b>	<b>Total Savings:</b>	<b>\$ 43,472.42</b>

This is a cost proposal only. Orders submitted under this proposal on or before the expiration date are subject to acceptance at Houghton Mifflin Harcourt's main office and are subject to the applicable terms in Houghton Mifflin Harcourt's invoice issues for such order.

Date of Proposal: 5/28/2014

Proposal Expiration Date:8/25/2014



# Houghton Mifflin Harcourt

**Prices:** Prices quoted are wholesale school prices and do not include transportation charges unless otherwise stated in this proposal. These wholesale school prices apply to the educational customers of Houghton Mifflin Harcourt. Prices quoted are valid for orders submitted on or before the expiration date set forth in the proposal.

Educational customers are billed at wholesale school price, f.o.b. shipping point, with a prepaid transportation charge and, unless the customer specifically requests otherwise, a charge for our guarantee of delivery is added to the invoice when shipped via U.S. Postal service. For educational customers preferring f.o.b. destination billing, ten and a half percent (10.5%) of wholesale school price is added and we pay transportation charges and guarantee delivery. Prices do not include any sales tax. Applicable sales tax, if any, will be added to the invoice unless an appropriate tax exemption certificate has been furnished to Houghton Mifflin Harcourt.

Upon receipt of purchase order, gratis items will be shipped in direct proportion to pupil materials purchased. If purchases vary from those included in this proposal, gratis items will change accordingly. Gratis items may also change if purchase is other than a direct school district to publisher order, such as via a third-party vendor or jobber.



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